

Message Text

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INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

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STATE/EA/K/PMAYHEW (SUBS)

STATE/EA/PHL/JLAKE (INFO)

COMM/BIC/OIM/WZAMULA (INFO)

EA/EP:DBOERIGTER (INFO)

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P 061522Z DEC 76

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL PRIORITY

INFO AMEMBASSY MANILA PRIORITY

UNCLAS STATE 296302

E.O. 11652: NA

TA,S: BEXP, KS

SUBJECT: PRODUCT OPPORTUNITY - FIVE TON MILITARY TRUCKS

--- FOR ROK GOVT.

REF: A. SEOUL 9307; B. MANILA 16270 TO EMBASSY SEOUL

1. STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP OF USDOC HAS ADVISED AMC, CHRYSLER, GM AND FORD OF REFTTEL. ONLY AMC AND CHRYSLER APPEAR ABLE TO RESPOND WITH AMC IN BEST POSITION SINCE IT IS CURRENTLY IN PRODUCTION WITH THIS VEHICLE FOR U.S. ARMY.

2. WASHINGTON OFFICE OF AMC HAS ATTEMPTED TO CONTACT TACOM AND KOREAN EM3ASSY PER SUGGESTION REFTTEL AND IN BOTH INSTANCES HAS BEEN INFORMED THAT SUBJECT REQUIREMENT IS UNKNOWN TO THOSE OFFICES.

3. MR. MARIUS VAN MERKENSTEIGN V.P. OVERSEAS OPERATIONS,
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AMERICAN MOTORS INTERNATIONAL, HAS LEFT FOR KOREA AND WILL
ARRIVE SEOUL MONDAY, DEC. Y. WHILE THERE HE PLANS TO MEET
W/MAJ GEN STREET, JUSMAG-K. VAN MERKENSTEIGN WILL BE
STAYING AT CHOSUN HOTEL FROM 12/6 THRU 12/10.

4. ACTION REQUESTED: IN LIGHT OF UNFAMILIARITY WITH
REQUIREMENT BY TACOM AND KOREAN EMBASSY, REQUEST EMBASSY
CONFIRM STATUS OF VEHICLE PURCHASE. ALSO SUGGEST THAT
MAJ GEN STREET MAY ADVISE VAN MERKENSTEIGN OF WHOM WITHIN
AGENCY FOR DEFENSE DEVELOPMENT HE MAY SPEAK. WOULD ALSO
APPRECIATE EVALUATION BY EMBASSY OF STATUS OF 3 1/2 TON
VEHICLE REQUIREMENT AS DISCUSSED IN REFTTEL B. KISSINGER

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